



# MYANMAR AGRO EXCHANGE PUBLIC COMPANY LIMITED.

No. 262-264, Pyay Road, Dagon Centre (1), Block (A), 4<sup>th</sup> Floor, Sanchaung Township, Yangon, Myanmar.  
Tel : 95-1-503928, 503929, 514226 Fax : 95-1-516616



## "Announcement of the Establishment of Collector Market Centers for Aggregating, Processing, and Distributing Agricultural Products in Kalaw and Pindaya Townships"

### I. INTRODUCTION

Myanmar Agro Exchange Public Company Limited (MAEX) is currently successfully implementing the Danyingone Wholesale Market project in Yangon. As part of its company goals, MAEX is now endeavoring to expand the Collector Market projects. These projects will facilitate the connection of products cultivated in the agricultural lands of farmers in the Kalaw district and Pindaya district of Southern Shan State, which serves as the primary source of agricultural products supplied to and sold in the Danyingone Wholesale Market.

### II. INFORMATION ON THE PROJECT

#### a. BOD resolution for the project

Regarding the project, it was formally presented during the board of directors meeting held on 26th September 2023 (7/2022-2023) and the board of directors decided to proceed with the project and agreed to initiate the process of acquiring the necessary land to start the project. Subsequently, the board of directors approved the purchase of land and delegated the necessary responsibilities on behalf of the company for alternative usage of the land through BOD Circular Letter 1/2022-2023.

#### b. Project Outline

This project is located in Kalaw District and Pindaya District of Southern Shan State. It is planned to purchase land in Heho, between Heho and Baw Nin, and as well as between Heho and Kyone, to build collector markets for collecting, storing, and selling agricultural products. In this Collector Market project, agricultural products will be selected and classified according to quality standards. The products will be sorted and packaged, and facilities such as markets, cold storage, dry storage, shophouses, and spaces for direct farmer-to-farmer sales will be constructed. (See Attached -1)



# MYANMAR AGRO EXCHANGE PUBLIC COMPANY LIMITED.

No. 262-264, Pyay Road, Dagon Centre (1), Block (A), 4<sup>th</sup> Floor, Sanchaung Township, Yangon, Myanmar.  
Tel : 95-1-503928, 503929, 514226 Fax : 95-1-516616



For the implementation of this project, the following land plots have been acquired:

Location 1: 24.9-acre plot of land near Heho – Baw Hseng Road.

Location 2: 4-acre plot of land near Heho – Baw Nin Road.

Location 3: 9.59-acre plot of land near the road between Heho and Kyone.

In total, 38.49 acres of land have been purchased for the project. **(See Attached-2)**

## c. Project Timeline

This project is currently in its initial phase, and the process of obtaining the MIC Permit and necessary project operating rights is under process.

The project is expected to be implemented in the summer of 2024, and we are trying our best to implement it earlier than expected.

## d. Estimated Project Amount and Financial Effect

As this project is currently in its initial stages, our finance and project management teams are working diligently to collect and analyze the necessary financial data. Following detailed calculations, we will announce the estimated project amount and its financial effect.

## III. RELATED PARTY TRANSACTION

The project land was purchased from the local residents by paying an appropriate land value and none of the Company's directors and substantial shareholders (except in their respective capacities as a director and/or shareholder of the Company) has any direct or indirect interest in the above transaction.

## IV. STATEMENT BY BOARD OF DIRECTOR

After careful deliberation, the Company's board of directors is convinced that this project aligns with the company's main policy, ensuring long-term profitability, and is crucial for the supply chain supporting trade and production at the Danyingone wholesale

market. Additionally, the selected locations are strategic agricultural centers, offering opportunities to increase local farmers' income, elevate living standards, foster regional development, and contribute to the growth of the national agricultural sector. As a result, the board has agreed to commence the land acquisition process.

## **V. CONCLUSION**

Myanmar Agro Exchange Public Company Limited (MAEX) is actively working to expand the Collector Market projects that will be linked to the Danyingone wholesale market and will continue to provide updates on the project's progress in a timely manner.

Board of Directors

Myanmar Agro Exchange Public Company Limited

## Project Objective and Outline

Accelerating the transition process towards more transparent and higher value adding production and supply requires pursuing a combination of objectives:

- new end market opportunities are identified and stimulated
- optimized cultivation and post-harvest activities
- more efficient cooperation between or integration of supply chain partners and improvement of chain governance
- investments in human capital and development of supporting markets (e.g. input supplies, technical services, financial services)
- establishment of a business environment and infrastructure that favors horticultural investment and growth.



Storage & Preservation



Procurement & Supply Chain



Collateral Management



Loan



Testing & Certification



Commodity and Weather Intelligence & Consultancy

## Project Objective

The follow visions are set out for the development of this project.



New Wholesale Market



New Warehouse Buildings



New Trader Offices



Balanced Community

- the market is the key driving force for all agricultural and rural development, offering both the incentives and the means for farmers to improve their efficiency and overall output.
- farming system driven approaches in future crop production development strategies.
- to establish a significant production zone for high-quality agricultural products, from the southern region of Shan State. This initiative intends not only to meet domestic demand but also to facilitate international exports, thereby contributing to the state's foreign currency earnings.

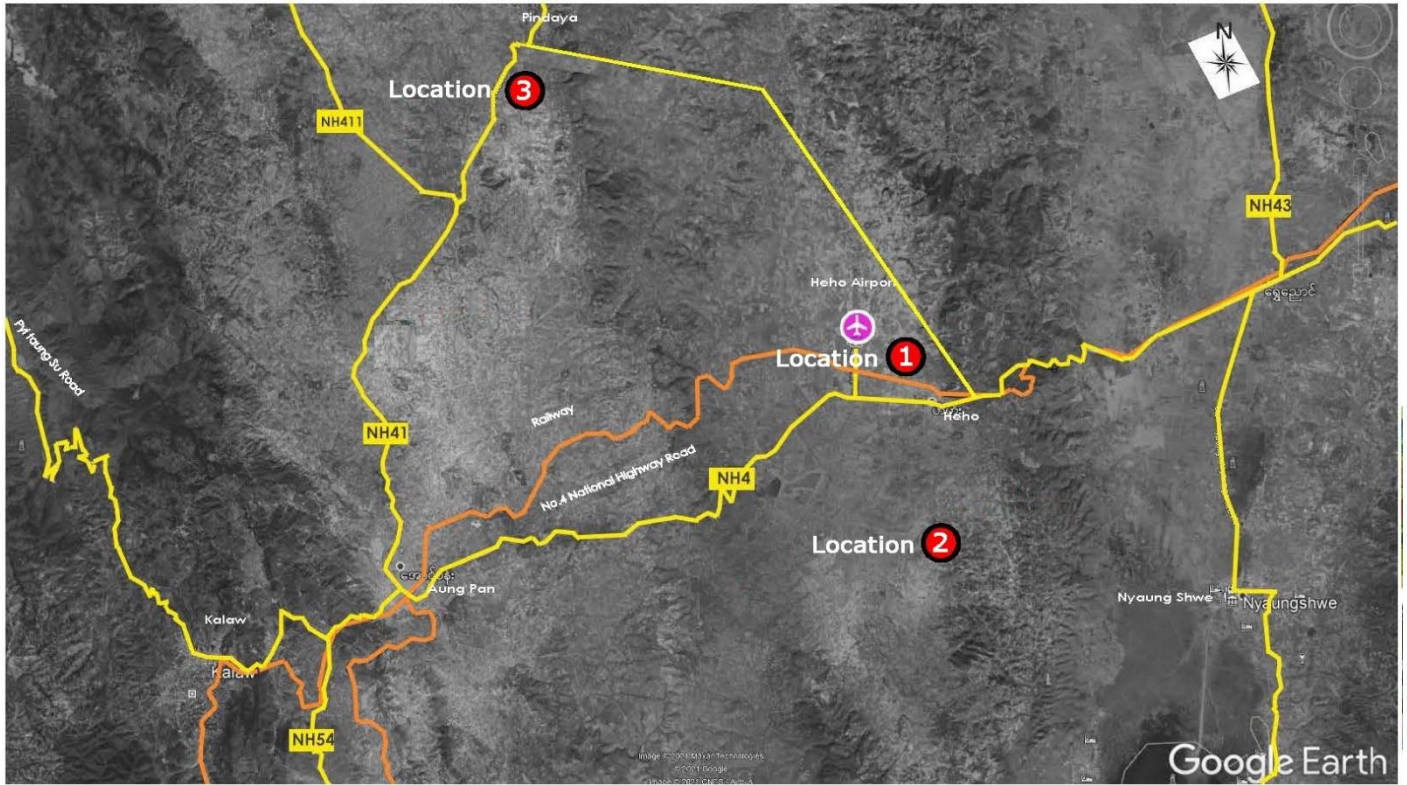
- to facilitate local economic growth
- to create modern and sustainable agriculture area with supporting facilities
- to create more opportunities for farmer and seller

- to provide range of traders offices that can meet different needs
- to provide good transport infrastructure both within the community and linking it to urban and regional centers
- to enable innovation in local business.

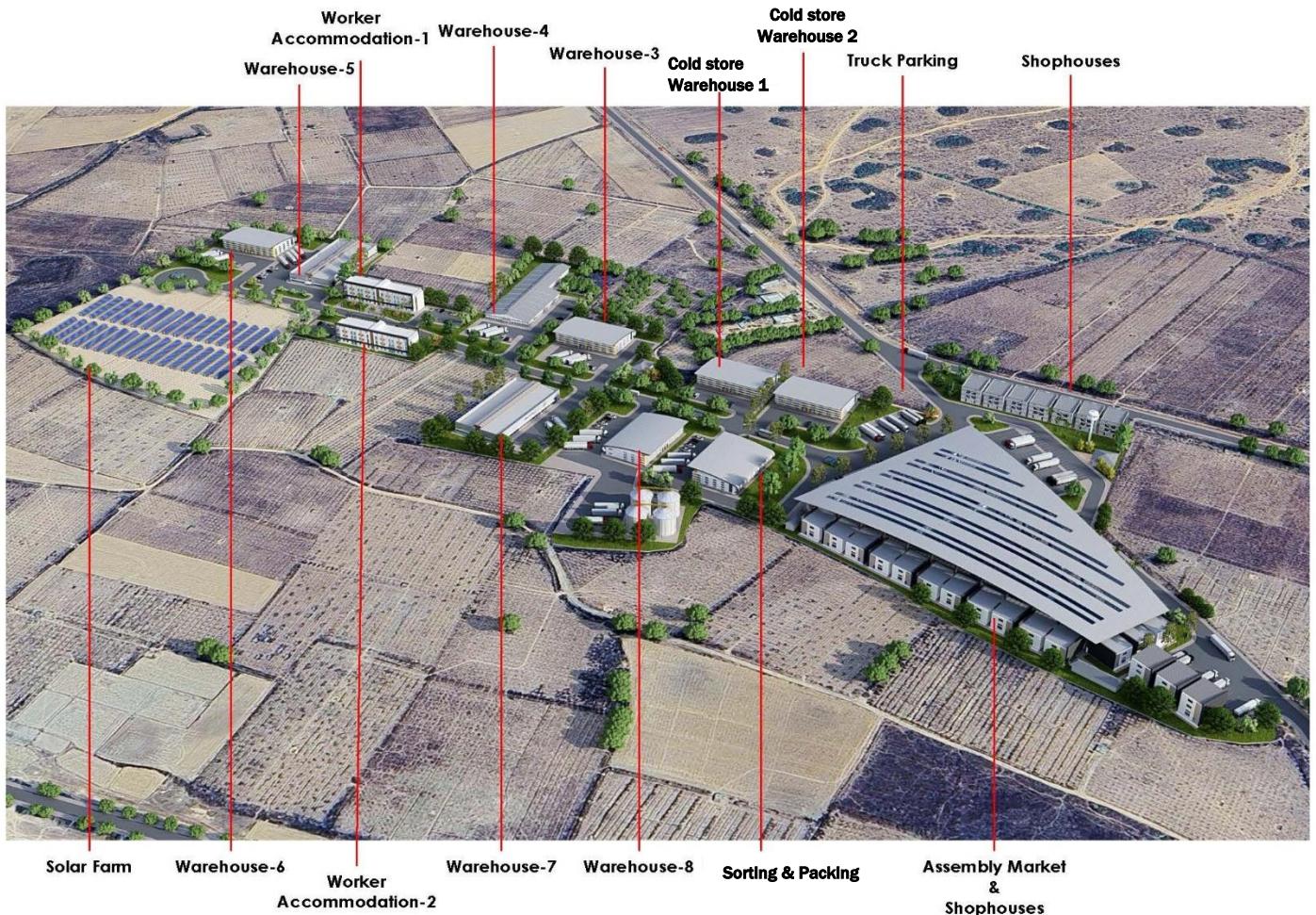
- to clean and pack for fresh fruits & vegetables
- to create safe and healthy local environment with well-designed wholesales market.
- to provide good quality local food products in the southern Shan state, including fresh fruits and vegetables.
- To become a strong and sustainable economic market for farmers.



“Locations of the collector market project in Kalaw District and Pintaya District in southern Shan State”



MAEX – Location 1





## MAEX – Location 2



OCTOBER 2023



## MAEX – Location 3



OCTOBER 2023

